



MANDATORY DISCLOSURE BY INSTITUTIONS RUNNING PGDBM/PGDM/MBA PROGRAMMES TO BE INCLUDED IN THEIR RESPECTIVE INFORMATION BROCHURE, DISPLAYED ON THEIR WEBSITE AND TO BE SUBMITTED TO AICTE EVERY YEAR WELL BEFORE THE ADMISSION PROCESS. - (AS ON 25TH JANUARY 2018)

The following information is to be given in the Information Brochure besides being hosted on the Institution's official Website.

"The information has been provided by the concerned institution and the onus of authenticity lies with the institution and not on AICTE."

I. Name of the Institution : K.J. Somaiya Institute of Management Studies and Research

❖ Address including telephone, Fax, e-mail.

Address : K.J. Somaiya Institute of Management Studies and Research
Somaiya Campus
Vidyanagar, Vidyavihar(E)
Mumbai – 400 077
Telephone :- 91-022-6728 3000 / 3050
Fax :- 91-022-2515 7219,20
Email:- info@simsr.somaiya.edu

II. Name & Address of the Director

Prof.(Dr.) Monica Khanna
Director
K J Somaiya Institute of Management Studies and Research,
Vidyanagar, Vidyavihar(E),
Mumbai 400 077.

III. Governance

• Members of the Board (Governing Council) and their brief background.

S.No .	Name	Designation
1.	Shri. Samir S. Somaiya	President , Somaiya Vidyavihar
2.	Shri. V Ranganathan	Hon. Secretary, Somaiya Vidyavihar
3.	Prof. V N Rajasekharan Pillai	PROVOST, Somaiya Vidyavihar
4.	Shri. Vimal Bhandari	Trust's Nominee (CEO and MD Indostar Capital Finance Ltd.)
5.	Shri. Hital Meswani	Trust's Nominee, (Executive Director, Reliance Industries Ltd.)



6	Dr. Prachi Gharpure	Prinicipal, Bhartiya Vidya Bhavan's Sardar Patel Institute of Technology
7.	Prof. Sanyogita Morarji	Bunts Sangha Academy, Hospitality Management Studies
9.	Shri Pramod Naik	Nominee of State Government
10.	Dr. Renu Bapna	Nominee of AICTE
3.	Prof. Isaac Jacob	Area Chairperson - Marketing ,KJ SIMSR
11.	Dr. Pankaj Trivedi	Area Chairperson - Finance , KJ SIMSR
12.	Ms. Lata Pillai	Director , Deutsche Bank
13.	Shri Madhusudan Kela	CIO , Reliance Capital
14.	Shri Anuj Mathur	Sr. VP(HR) , HDFC
15.	Shri Faraz Kagalwalla	CFO, Somaiya Vidyavihar
16.	Prof.(Dr.) Monica Khanna	Director - K.J. Somaiya Institute of Management Studies & Research

b. Members of Academic Advisory Body (Academic Council)

S.No .	Name	Designation
	SIMSR Nominees	
1.	Dr. Monica Khanna	Director K.J.SIMSR
2.	Prof. Isaac Jacob	Area Chairperson - Marketing ,KJ SIMSR
3.	Dr. Pankaj Trivedi	Area Chairperson - Finance ,KJ SIMSR
4.	Dr SNV Sivakumar	Area Chairperson - Economics,KJ SIMSR
5.	Dr. J S Lamba	Area Chairperson - Operations,KJ SIMSR
6.	Dr. D.G Jha	Area Chairperson - IT , KJ SIMSR
7.	Dr. Preeti Rawat	Area Chairperson - HR , KJ SIMSR
8.	Prof C.P Joshi	Area Chairperson - GM,Strategy & IB , KJ SIMSR
9.	Dr. Shailaja Karve	Admission - Chairperson
10.	Dr. Radha Iyer	Entrepreneurship - Chairperson
11.	Dr. Kirti Arekar	Quality Management - Chairperson
	Outside Experts	
12.	Mr. M.G. Parmeshwaran	Executive Director, Draft FCB Ulka Advertising Private Limited
13.	Dr. Rupa Shah	Ex. Vice Chancellor , SNTD
14.	Dr. Bhaskar Das	Group CEO , ZEE Media Corporation Ltd.
15.	Shri. Pramod Naik	Nominee of State Government

IV. Frequency of the Board (Governing Council), Academic Advisory Body (Academic Council).

- Generally twice a year



V. Organisational chart and processes

- Annexure I.

VI. Nature and Extent of involvement of faculty and students in academic affairs/ improvements.

Faculty Members are associated with the following committees related to academic affairs and improvements.

- Admissions Committee
- Library Committee
- Examinations & Attendance Committee
- IT-Infrastructure/Institute Website/ Digital Touch points
- Discipline / Unfair Means Committee
- Placement Committee
- Alumni Committee
- Social Responsibility Cell / ENACTUS
- CEO Speak/Guest Lecture Committee
- I & E-Cell Committee
- Brand Management & P.R Committee
- FDP Committee
- MDP/Consultancy Committee
- Student Activities / Co-Curricular (SAF)
- Research & Publications-Intellectual Contribution Review & Anti Plagiarism Committee
- Quality Management Committee
- Convocation Committee
- HR Committee
- Induction Committee
- Staff Welfare Committee
- Student Amenities & Hostel Committee
- Grievances Committee and Women's Empowerment & Anti Ragging Committee
- Holistic Self-Management Committee
- Summer Internship Committee/SPRIHA
- National Level Accreditation Committee (NAAC/AIU)
- International Relations Committee
- Funded Research Projects
- Finance Committee
- CII – YI Committee
- Career Guidance & Life Management Committee



Director is ex-officio members on these committees.

Students are associated with the Committees at Sl. No i - n

In addition to these students organise various Forums / Committees as Marketing Forum, Finance Forum, Quiz Club, Movie Club, Cultural Club, Sports Committee, E-Cell and Social Responsibility Forum for pursuing their academic and extra curricular activities .



VII. Programmes

VIII. Name of the Programmes (Full Time) approved by the AICTE.

Full Time Programmes
<p>Post Graduate Diploma in Management (PGDM) : Intake 120 + 18 (Supernumerary Seats (CIWGC / FN / PIO or OCI)</p> <p>Two-year full time Programme, approved by AICTE and Accredited by NBA for 5 years Commenced in 1993. Admission – On the basis of Common Admission Test scores (CAT) conducted by IIMs, followed by a written communication test, Group Discussion and Personal Interview. Suitable weightage is given to past academic record and relevant Work experience. Excellent Record of Placements</p>
<p>Post Graduate Diploma in Management – International Business (PGDM-IB) : Intake 60</p> <p>Two-year full time Programme, approved by AICTE Commenced in 2007. Admission – On the basis of Common Admission Test scores (CAT) conducted by IIMs, followed by a written communication test, Group Discussion and Personal Interview. Suitable weightage is given to past academic record and relevant Work experience.</p>
<p>Post Graduate Diploma in Management-Retail (PGDM-RM) : Intake 60</p> <p>Two-year full time Programme, approved by AICTE Commenced in 2007. Admission – On the basis of Somaiya Entrance Test, followed by a written communication test, Group Discussion and Personal Interview. Suitable weightage is given to past academic record and relevant Work experience.</p>
<p>Post Graduate Diploma in Management-Financial Services(PGDM-FS) : Intake 60</p> <p>Two-year full time Programme, approved by AICTE Commenced in 2011. Admission – On the basis of Somaiya Entrance Test, followed by a written communication test, Group Discussion and Personal Interview. Suitable weightage is given to past academic record and relevant Work experience.</p>
<p>Post Graduate Diploma in Management-Communications (PGDM-COMM) : Intake 60</p> <p>Two-year full time Programme, approved by AICTE</p>



Commenced in 2012.
Admission – On the basis of Somaiya Entrance Test, followed by a written communication test, Group Discussion and Personal Interview. Suitable weightage is given to past academic record and relevant Work experience.

Post Graduate Diploma in Management-Communications (PGDM-Executive) : Intake 60

Two-year full time Programme, approved by AICTE
Commenced in 2012.
Admission – On the basis of Somaiya Entrance Test, followed by a written communication test, Group Discussion and Personal Interview. Suitable weightage is given to past academic record and relevant Work experience.

Masters in Management Studies (MMS) : Intake 120

Two-year full time programme, recognized by the University of Mumbai. Approved by AICTE and Accredited for 5 years by NBA
Commenced in 1983.
Selection through Common Entrance Test (CET) and a Centralised Admission Procedure conducted by Directorate of Technical Education, Govt. of Maharashtra.
Excellent Record of Placements

Masters in Computer Applications (MCA) : Intake 60

Three-year full time programme, Approved by AICTE and University of Mumbai.
Started in 2006
Selection through MAH-MCA CET and a Centralised Admission Procedure conducted by Directorate of Technical Education, Govt. of Maharashtra.

Part-Time Programmes

Masters in Marketing Management (MMM): Intake 60
Masters in Financial Management (MFM): Intake 60
Masters in Human Resource Development Management (MHRDM): Intake 60
Masters in Information Management (MIM) : Intake 60

Three year Part – Time programs are affiliated to the University of Mumbai and approved by the AICTE
Aimed at working professionals to improve their skills and enhance their career prospects
Admission through on-line Admission Test (Feb / March of every year) followed by GD/ PI.
Eligibility: Graduate with minimum 2 years experience in executive / supervisory position.
Classes are held in the evenings and weekends.



IX. Name and duration of programme(s), if any, not approved by AICTE and being run in the same campus.

- Ph.D. Programme in Management – affiliated to University of Mumbai and SNDT Women’s University (doesn’t require AICTE approval)

X. For each Programme the following details are to be given :

- Name
- Number of seats
- Duration
- Cut off mark for admission during the last 2 years.
- Fee
- Placement Facilities
- Campus placement in last two years with minimum salary, maximum salary and average salary.

Name of the Programme	Post Graduate Diploma in Management (PGDM)	Masters in Management Studies (MMS)	Master in Computer Applications (MCA)	Post Graduate Diploma in Management – IB (PGDM-IB)	Post Graduate Diploma in Management – Retail (PGDM-RM)	Post Graduate Diploma in Management – Financial Services (PGDM-FS)	Post Graduate Diploma in Management – Communications (PGDM-COMM)	Post Graduate Diploma in Management – Executive (PGDM-Executive)
Number of seats	120 +18	120	60	60	60	60	60	60
Duration	Two-year full time	Two-year full time	Three-year full time	Two-year full time	Two-year full time	Two-year full time	Two-year full time	15 Months

Cut off Mark for admission during the last 2 years	2016 CAT 86%ile ,CMAT 96 %ile & XAT 78 %ile is cut off for hortlisted candidate s for gd/pi	2016 CET Score Gen Category -	2016 MH-CET Gera l Categor y	2016 CAT 86%ile ,CMAT 96 %ile & XAT 78 %ile is cut off for hortlisted candidate s for gd/pi	2016 CAT 86%ile ,CMAT 96 %ile & XAT 78 %ile is cut off for hortlisted candidate s for gd/pi	2016 CAT 86%ile ,CMAT 96 %ile & XAT 78 %ile is cut off for hortlisted candidate s for gd/pi	2016 CAT 86%ile ,CMAT 96 %ile & XAT 78 %ile is cut off for hortlisted candidates for gd/pi	
	2017 CAT 87%ile ,CMAT 97 %ile & XAT 75 %ile is cut off for hortlisted candidate s for gd/pi	2017 CET score Gen category-	2017 MH-CET Score Gen Category	2017 CAT 87%ile ,CMAT 97 %ile & XAT 75 %ile is cut off for hortlisted candidate s for gd/pi	2017 CAT 87%ile ,CMAT 97 %ile & XAT 75 %ile is cut off for hortlisted candidate s for gd/pi	2017 CAT 87%ile ,CMAT 97 %ile & XAT 75 %ile is cut off for hortlisted candidate s for gd/pi	2017 CAT 87%ile ,CMAT 97 %ile & XAT 75 %ile is cut off for hortlisted candidates for gd/pi	
Fee	Rs.4,84,000/- per year (all inclusive) Subject to approval from relevant regulatory authorities	Rs. 2,87,025/- (Fee is Subject to revision as per Shikshan Shulka Samiti)	Rs. 1,31,825/- (for Open Category) (Fee is Subject to revision as per Shikshan Shulka Samiti)	Rs.4,84,000/- per year (all inclusive) Subject to approval from relevant regulatory authorities	Rs.4,84,000/- per year (all inclusive) Subject to approval from relevant regulatory authorities	Rs.4,84,000/- per year (all inclusive) Subject to approval from relevant regulatory authorities	Rs.4,84,000/- per year (all inclusive) Subject to approval from relevant regulatory authorities	Rs. 5,60,000/- per year (all inclusive) Subject to approval from relevant regulatory authorities

Placement facilities	Available	Available	Available	Available	Available	Available	Available	Available
Campus Placement in the last two years								
2015-16	123	103	61	57	53	50	52	6
2016 - 17	121	116	33	58	60	60	52	5
Min. Salary	5,50,000	5,50,000	1,50,000	5,50,000	5,50,000	5,50,000	5,50,000	5,50,000
Max. Salary	21,17,000	21,17,000	6,85,000	21,17,000	21,17,000	21,17,000	21,17,000	21,17,000
Ave. Salary	9,00,000	9,00,000	4,00,000	9,00,000	9,00,000	9,00,000	9,00,000	9,00,000
2017								
Min. Salary	5,75,000	5,75,000	2,50,000	5,75,000	5,75,000	5,75,000	5,75,000	5,75,000
Max. Salary	24,00,000	24,00,000	6,25,000	24,00,000	24,00,000	24,00,000	24,00,000	24,00,000
Ave. Salary	9,19,000	9,19,000	4,25,000	9,19,000	9,19,000	9,19,000	9,19,000	9,19,000

Part-time programmes:

Name of the Programme	Masters in Marketing Management (MMM)	Masters in Finance Management (MFM)	Masters in Human Resources Development Management (MHRDM)	Masters in Information Management (MIM)
Number of seats	60	60	60	60
Duration	Three year Part Time	Three year Part Time	Three year Part Time	Three year Part Time
Fee	Rs. 82,707/- (Subject to final approval by the Shikshan Shulk Samiti SSS)	Rs. 82,707/- (Subject to final approval by the Shikshan Shulk Samiti SSS)	Rs. 82,707/- (Subject final to approval by the Shikshan Shulk Samiti SSS)	Rs. 82,707/- (Subject final to approval by the Shikshan Shulk Samiti SSS)
Placement facilities	These are	These are	These are working	These are working

	working professionals	working professionals	professionals	professionals
Campus Placement in the last two years	Not Applicable	Not Applicable	Not Applicable	Not Applicable

XI. Name and duration of programme(s) having affiliation / collaboration with Foreign University(s)/Institution(s) and being run in the same Campus along with status of AICTE approval. No Foreign Collaboration (Institute has MOUs with Strathclyde University (for entrepreneurship programme) and an informal understanding with Johnson Business School (For Fund Management course) for curriculum design, student and faculty exchange as and when required.

Details of the Foreign Institution/University: **Not Applicable**

- Name of the University / Institution
- Address
- Website
- Is the Institution / University Accredited in its Home Country
- Ranking of the Institution / University in the Home Country
- Whether the degree offered is equivalent to an Indian degree? N/A
If yes, the name of the agency which has approved equivalence. If no, implications for students in terms of pursuit of higher studies in India and abroad and jobs both within and outside the country.
- Nature of Collaboration N/A
- Conditions of Collaboration N/A
- Complete details of payment a student has to make to get the full benefits of collaboration. N/A

XII. For each Collaborative / affiliated Programme give the following:

- Not Applicable
- Programme Focus
 - Number of seats
 - Admission Procedure
 - Fee
 - Placement Facility



- Placement Records for last two years with minimum salary, maximum salary and average salary

XIII. Whether the Collaborative Programme is approved by AICTE? If not whether the Domestic / Foreign Institution has applied to AICTE for approval as required under notification no. 37-3/Legal/2005 dated 16th May, 2005. Not Applicable

XIV. FACULTY

XV. Number of faculty members:

- Permanent faculty - 76
- Adjunct faculty - 05
- Visiting faculty - 40
- Guest faculty - 20

XVI. Profile of each faculty with qualifications, total experience, age and duration of employment at the institute concerned. (As on 25th January 2018)

S. R No	Name of the Teaching Faculty	Qualifications	Discipline	Total Experience	Age	Duration of Employment
1	Prof (Dr) Monica Khanna	Ph.D, MMS, B.Tech	Marketing	25	53	22.2
2	Prof (Dr) Pankaj Trivedi	Ph.D, CAIIB, M.A., M.Com	Finance	30	55	8.4
3	Prof (Dr) Pramod Shetty	PG (NITIE), Fellow (NITIE) Operations, B.E.	Operations	36	53	9.7
4	Prof (Dr) J S Lamba	Ph.D, Fellow (NITIE), MSc	Operations	49	68	8.4
5	Prof Isaac Jacob	M.A., MMM, Dip. Advt Mktg,	Marketing	39	65	10.6
6	Prof (Dr) S N V Sivakumar	Ph.D, M.Phil, M.A, B.A.	Economics	33	52	5.6
7	Prof (Dr) Davendranath Jha	Ph.D, MCA, MBA, BSc	MCA	28	52	17.7
8	Prof (Dr) Asha	Ph.D, MA Eco	Economics	26.6	54	4.7

	Prasuna					
9	Prof (Dr) Preeti Rawat	Ph.D., DBM, MA	HRM	18	50	10.7
10	Prof (Dr) Radha Iyer	Ph.D, B.A., MAM, DPM, DHM, Cat.	General Management	27.2	54	14.11
11	Prof (Dr) Vandana Khanna	Ph.D., MTM	Marketing	18.6	41	12.1
12	Prof (Dr.) Shalini Talwar	Ph.D, MBA, B.A	Finance	20	44	4.1
13	Prof (Dr) Shailaja Karve	Ph.D, MPM, MA, BA	HRM	24	55	11.1
14	Prof (Dr) Ramkishen Yelamanchili	Ph.D., MBA, B.Com	Marketing	29	48	10
15	Prof (Dr.) Rashmi Soni	Ph.D, FCMA, M.Com,B.Com	Finance	18	41	4.2
16	Prof (Dr) N S Nilakantan	Ph.D, MBA, MSc	Operations	42	66	10
17	Prof (Dr) Sujata Rao	Ph.D, PGDCS, MFM, B.Sc	IT	34	63	13.8
18	Prof (Dr) Rushi Anandan	Ph.D, MBA	General Management	18.4	49	7.9
19	Prof (Dr) Reena Mehta	Ph.D, MBA, L.L.B., B Com	General Management	19	48	11.8
20	Prof (Dr) Kirti Arekar	Ph.D(Stat), Msc (Stat)	Operations	18.7	40	7.1
21	Prof Amitabh Sen Gupta	M.A, B.A	HRM	40.5	68	6
22	Prof (Dr) Purushottam Sabherwal	Ph.D, P.G.D.B.M, P.G.D.I.M, B.E(Hons)	Operations	42	68	4.3
23	Prof Avani Rachh	PGDBA, ADSM, DPT M.Com, B Com	IT	21	45	19
24	Prof (Dr) Sonal Ved	Ph.D, F.C.A, B.Com	Finance	26	45	17

25	Prof (Dr.)Prema Basargekar	Ph.D, M.Phil(Eco), M.A.	Economics	21	53	10.6
26	Prof (Dr) Rinku Jain	Ph.D, M.Phil, M.Sc, B.Sc	Operations	14	44	8.5
27	Prof Chandan Singhavi	M.Sc., BSc	MCA	19	42	10.7
28	Prof I V Srinivas	MCA, B.Sc.	MCA	15	41	10
29	Prof (Dr) Kalpakam Gopalkrishnan	Ph.D, AICWA B.Com	Finance	17	55	9.7
30	Prof Brajesh Bolia	PGDM, B.E.	Marketing	17	45	8
31	Prof Swati Shrikant Godbole	P.hD, FCA, DISA, B.CoM	Finance	22	48	8
32	Prof Aparna Bhat	C.A., B Com	Finance	20	46	7.2
33	Prof Asha Bhatia	MBA, B.Sc	General Management	18	52	7
34	Prof (Dr) Rupali Gadkari Paranjpe	P.D, MFM, DMS, B.Com	Finance	17	37	11
35	Prof (Dr) Karamchetti Bhargavi	Ph. D, M.A. (Economics)	Economics	17	50	11
36	Prof (Dr) Jaya Iyer	Ph.D, M.PhIL, M.C.A, BSc	MCA	16	39	10.9
37	Prof (Dr)Sanjiwani Jayantkumar	Ph.D, MBA, M.Sc.	Operations	15	38	10.7
38	Prof (Dr) Sindhu S Singh	Ph.D, M.Phil MCA, BSC	MCA	15	40	10.7
39	Prof (Dr) Archana Rajee	Ph.D, MCA, B.Com	MCA	19	42	10.2
40	Prof (Dr) Hemangi Bhalerao	Ph.D, M.A, B,A, DIE	HRM	18	48	9.7
41	Prof (Dr) Kiran Sharma	Ph.D, M.A., M.Int. Bus.	Marketing	16	45	8.6
42	Prof (Dr) Poonam	Ph.D,MBA, BA	Marketing	13.5	45	6

	Chauhan					
43	Prof (Dr) Bharati Wukkadada	Ph.D, MCA, M.COM, B Com	MCA	17	47	8
44	Prof (Dr) Vilasini Jadhav	Ph.D, MBA, B.Sc	Marketing	14	40	5.8
45	Prof Rahul Mulay	MIM,B.E	Operations	17	46	6
46	Prof (Dr)Lakshmikanth Hari	Ph.D.M.Tech, B.Tech	Economics	4.4	36	6
47	Prof Sunil Parmar	MMS, B.E	Finance	9.8	36	6
48	Prof(Dr) Shaila Srivastava	Ph.D(Mgmt), M.Phil, MA(Eco)MPS,PGDEM,BED	Economics	23	58	6
49	Prof (Dr)Thomas Mathew	Ph.D MMM, M.Sc, PGDIT, PGDSCM, BSc	General Management	29	58	5.6
50	Prof Smita Ramakrishna	NET, M.Phil, Mcom, CA	Finance	16	45	5.6
51	Prof (Dr) Neha Gupta	Ph.D,MBA, B.Com	Marketing	11.5	34	5.4
52	Prof (Dr) PS Raghukumari	Ph.D, M.Phil, MBA, B.COM	Finance	14	40	5.4
53	Prof.(Dr) Jaya Mathew	Ph.D, M.Phil, LLM, LLB	General Management	17	45	5.4
54	Prof Gita Shashidaran	MA,BA	General Management	17	57	5.4
55	Prof (Dr) Hardeep Singh	Ph.D, MMS, B PHARM	Marketing	17	44	5
56	Prof Vaishali Padake	MSc, MMS, BA	Economics	17	39	4.1
57	Prof Abha Wankhede	MMS, B.E	Marketing	19	45	4.1
58	Prof Ravindra Baliga	PGDM,DIEM, B.E	Operations	24.8	51	4
59	Prof Harnesh	MMS, B.Com	Finance	6.5	32	5.5

	Makhija					
60	Prof Shiji Lyndon	Dip in HRD, Dip. In Labour Laws, Dip in Bus Mgt M.Com, B.Com	HRM	11.3	35	3.5
61	Prof (Dr) Sonali Senapati	Ph.D, MBA,M.Phil, MA, BA	Economics	13	38	3.5
62	Prof Sangeetha Rajesh	MCA, BSc	MCA	9	37	3.5
63	Prof (Dr) Kirti Wankhede	Ph.D, MCA, M.Sc, BSc	MCA	16	41	3.5
64	Prof (Dr) Prerna Mahindroo	Ph.D, MPhil, M.Sc	Operations	5	31	5
65	Prof (Dr) Shweta Dixit	Ph.D, PGDIRM, MSc, BSc	Operations	13	37	3.2
66	Prof Ralston Rajvaidya	PGDM-RM, M.Com, BMS	Marketing	11	33	5.1
67	Prof Krupa Rai	MBA, Bsc	Marketing	6.4	33	5
68	Prof Kimaya Ambekar	MCA, BSCIT	MCA	4	32	5
69	Prof (Dr) Megha Gupta	Ph.D, MA, BSc	HRM	0.3	29	0.4
70	Prof (Dr) Dimple Kaul	Ph.D, MBA, B Com	Marketing	12	42	0.3
71	Prof Vaidehi Bhatt	MCA, BCA	MCA	5	31	0.2
72	Prof (Dr) Shrabani Bhattacharjee	Ph.D, MBA, B Sc	HRM	3.61	36	0.2
73	Prof Hitesh Punjabi	MBA, B.E	Finance	14	37	0.2
74	Prof Vinod Durge	PGDIM, BE	General Management	14.6	38	0.1
75	Prof Milind Gawai	MA, BA, BCOM, Dip in Journalism	General Management	17	40	0.1
76	Prof Sudarshan Sirsat	MCA, BSc	MCA	7.5	30	0.1

Adjunct Faculty

Members

S.R No	Name of the Teaching Faculty	Qualifications	Discipline	Total Experience	Age	Duration of Employment
1	Prof B Rekha Bairavarasu	PGDCA(Systems), B.Com	IT	42	59	15
2	Prof C P Joshi	M.S., M.B.A Marketing / Strategy IB	General Management	46	72	13
3	Prof (Dr) Anjali Chopra	Ph.D, M.Phil, MBA	Marketing	17.1	40	1
4	Prof (Dr) Vibha Bhilawadikar	Ph.D, MMS, BA	Marketing	27	51	0.2
5	Prof Aparna Pandey	PGDM, MA,BA	GM	10	47	0.1

XVII. Number of faculty employed and left during the last two years

Faculty Employed -07

Faculty Left - 12

XVIII. Profile of Director / Principal with qualifications, total experience, age and duration of employment at the institute concerned.

Prof. (Dr.) Monica Khanna – Ph.D, MMS(Marketing), B.Tech

25 years experience in the industry / Academics.

Last 22.2 years in academics in this Institute.

XIX. Whether student assessment of faculty is in force. Yes

XX. FEE

XXI. Details of fee, as approved by State Fee Committee, for the Institution. –.

MMS – Tuition and Development Fee – 2,37,000.00+(University share of tuition fee and other charges Payable to University of Mumbai and Cost of Reading Material and Journal etc.)

PGDM, PGDM(IB), PGDM(RM), PGDM(FS) , PGDM(COMM) - Rs. 4,84,000/- (all inclusive)

PGDM(Executive) –Rs 5,60,000/- (all inclusive)



MCA – Rs. 1,04,000/- (for Open Category) + University share of tuition fee and other charges Payable to University of Mumbai and Cost of Reading Material and Journal etc.

- XXII. Time schedule for payment of fee for the entire programme.-** Fee for each academic year is payable at the beginning of the year
- XXIII. Fee waivers granted with amount and name of students. Not Applicable**
- XXIV. Number of scholarships offered by the institute with the name of students, duration and amount. N.A**
- XXV. Criteria for fee waivers/scholarships. N.A**
- XXVI. Estimated cost of Boarding and Lodging in Hostels. – Rs.1,03,400/- per year + 4,000 per month for Boarding**

XXVII. ADMISSION

Programme	Number of seats sanctioned with the year of approval	Number of students admitted under various categories each year in the last two years.	Number of applications received during last two years.
PGDM 2016 2017	120 +18 120 +18	127 126	6643 7334
MMS 2016 2017	120 120	121* 121* *(1 additional seat allotted to J & K as per Maharashtra Govt. guidelines)	Admission through DTE
MCA 2016 2017	60 60	60 60 (Started from 2006)	Admission through DTE
PGDM-IB 2016 2017	60 60	60 59 (Started from 2007)	Part of PGDM applicants
PGDM-Retail 2016 2017	60 60	60 60 (Started from 2007)	Part of PGDM applicants
PGDM-Financial Services 2016 2017	60 60	60 60 (Started from 2011)	Part of PGDM applicants



PGDM-Communication 2016 2017	60 60	60 60 (Started from 2012)	Part of PGDM applicants
PGDM-Executive 2016 2017	60 60	11 11 (Started from 2011)	48 34

xxviii. ADMISSION PROCEDURE :

MMS

Selection through Common Entrance Test (CET) and a Centralised Admission Procedure conducted by Directorate of Technical Education, Govt. of Maharashtra. Gujarathi Linguistic Minority Seats (GLMS) + Institute Level Seats (ILS) – Admission on the basis of MH-CET +GD (conducted by Directorate of Technical Education) on Merit.

MCA

Selection through MAH-MCA CET and a Centralised Admission Procedure conducted by Directorate of Technical Education, Govt. of Maharashtra.

PGDM

Short listing on the basis of CAT/CMAT/XAT test followed by Written Communication Test, Group Discussion and Personal Interview. Suitable weightage is given to Past Academic Record and Relevant Work Experience

PGDM-IB

Short listing on the basis of CAT/CMAT/XAT test followed by Written Communication Test, Group Discussion and Personal Interview. Suitable weightage is given to Past Academic Record and Relevant Work Experience

PGDM-Retail

Short listing on the basis of CAT/CMAT/XAT test followed by Written Communication Test, Group Discussion and Personal Interview. Suitable weightage is given to Past Academic Record and Relevant Work Experience

PGDM-Financial Services

Short listing on the basis of CAT/CMAT/XAT test followed by Written Communication Test, Group Discussion and Personal Interview. Suitable weightage is given to Past Academic Record and Relevant Work Experience

PGDM-Communication

Short listing on the basis of CAT/CMAT/XAT test followed by Written Communication Test, Group Discussion and Personal Interview. Suitable weightage is given to Past Academic Record and Relevant Work Experience

PGDM-Executive

Short listing on the basis of CAT/CMAT/XAT test followed by Written Communication Test, Group Discussion and Personal Interview. Suitable weightage is given to Past Academic Record and Relevant Work Experience

XXIX. Mention the admission test being followed, name and address of the Test Agency and its URL (website).

XXX. Number of seats allotted to different Test Qualified candidates CAT,CMAT, MAT, XAT, JMET, ATMA, CET, JEE (State conducted tests / University tests).

Programme	Admission test being followed	No. of Seats Allotted to different Test Qualified candidates
PGDM	CAT/CMAT/XAT/GMAT	120 + 18
MMS	CET	116
	CAT / MAT / XAT / JMET / CMAT/ATMA/CET	5
MCA	MH-CET	60
PGDM-IB	CAT/CMAT/XAT	60
PGDM-RM	CAT/CMAT/XAT	60
PGDM-FS	CAT/CMAT/XAT	60
PGDM-COMM	CAT/CMAT/XAT	60
PGDM-Executive	CAT/CMAT/XAT	60

*Name and address of the Test Agency and its URL (website) – Not revealed by the organisers.

XXXI. Calendar: (For PGDM 2018-20 programme) (FOR MMS and MCA Programmes Calender is decided by Dept. Of Technical Education, Govt. of Maharashtra.)

- Last date for request for applications 31st January 2018
- Last date for submission of application 31st January 2018.
- Tentative Dates for Group Discussion (GD) / Interviews - Between 3rd March and 18th March 2018.
- Tentative Dates for announcing final list - 28th March 2018
- Last date for closing of admission. – 30th June 2018.
- Starting of the Academic session. – 2nd July 2018
- The waiting list should be activated only on the expiry of date of main list - Yes
- The policy of refund of the fee, in case of withdrawal, should be clearly notified. –As per guidelines of AICTE.



XXXII. CRITERIA AND WEIGHTAGES FOR ADMISSION

For MMS and MCA – The criteria is as decided by Directorate of Technical Education, Government of Maharashtra.

FOR PGDM / PGDM-IB / PGDM-RM/PGDM(FS)/PGDM(Comm)/PGDM(Exec)

XXXIII. Describe each criteria with its respective weightages i.e. Admission Test, GD, Interview etc.

Qualifying Exem		- 35
GD	-	17
PI	25	
Achievements		08
Past Academics.	-	10
Work Experience		05
Total	-	<u>100</u>

XXXIV. Mention the minimum level of acceptance, if any, for any criteria.

- To be decided on the basis of performance of the candidates.

XXXV. Mention the cut-off levels of percentage & percentile scores (section-wise and/or total as case may be) of the candidates in the admission test who are called for GD/ Interview

PGDM/PGDM(IB)/PGDM(RM)/PGDM(FS)/PGDM(Comm) - Cut off
CAT Percentile - 87 %ile
PGDM/PGDM(IB)/PGDM(RM)/PGDM(FS)/PGDM(Comm) - Cut off
CMAT Percentile -97 %ile
PGDM/PGDM(IB)/PGDM(RM)/PGDM(FS)/PGDM(Comm) - Cut off
XAT Percentile - 75%ile
PGDM(Exec) - Cut off Percentile

XXXVI. Mention last two years cut-off percentage & percentile (section-wise and/or total as the case may be) of the candidates called for GD / Interview.

2016

Cut off CAT Percentile – 86 %ile
Cut off CMAT Percentile -96 %ile
Cut off XAT Percentile -78 %ile

2017

Cut off CAT Percentile – 87 %ile
Cut off CMAT Percentile -97 %ile
Cut off XAT Percentile -75 %ile



XXXVII. Display marks scored in Test, GD, Interview etc. and in aggregate for all candidates who come for GD/Interview etc.

Item No I - IX must be given in information brochure and must be hosted as fixed content in the website of the Institution.

The Website must be dynamically updated with regard to X -XIII.

XXXVIII. APPLICATION FORM

XXXIX. Downloadable application form, with online submission possibilities.
– Available.

XL. LIST OF APPLICANTS

XLI. List of candidates whose applications have been received along with percentile/percentage score for each of the qualifying examination in separate categories for open seats. List of candidates who have applied along with percentage and percentile score for Management quota seats.

XLII. CRITERIA FOR GD / PERSONAL INTERVIEW

On the basis of CAT/CMAT/XAT Score the candidates have been short listed and the cut off is mentioned above .

XLIII. Norms adopted for calling the candidates for Group Discussion/Personal Interview. (It has to be strictly in order of merit.) – CAT/CMAT/XAT Percentile Score

XLIV. Attributes for evaluation in GD/Interview.

- Group Discussion
 1. Communication Skills
 2. Analytical Ability, Innovativeness and practicability of solution
 3. Consistency of Participation
 4. Team Orientation,
 5. Body language. Listening skills
- Interview
 1. Relevance of Work Experience
 2. General Attitude of the Candidates
 3. General Reading Habits
 4. Achievement Motivation.
 5. Personal Habits & Value Systems



6. Knowledge Relating to Area of his Study(if fresher) or Job & Industry(if work exp candidates),

XLV. RESULTS

XLVI. Composition of evaluation team with the brief profiles of members
(The faculty of the Institute and Industry / Academic Experts conduct evaluation. Faculty details are given under XVI)

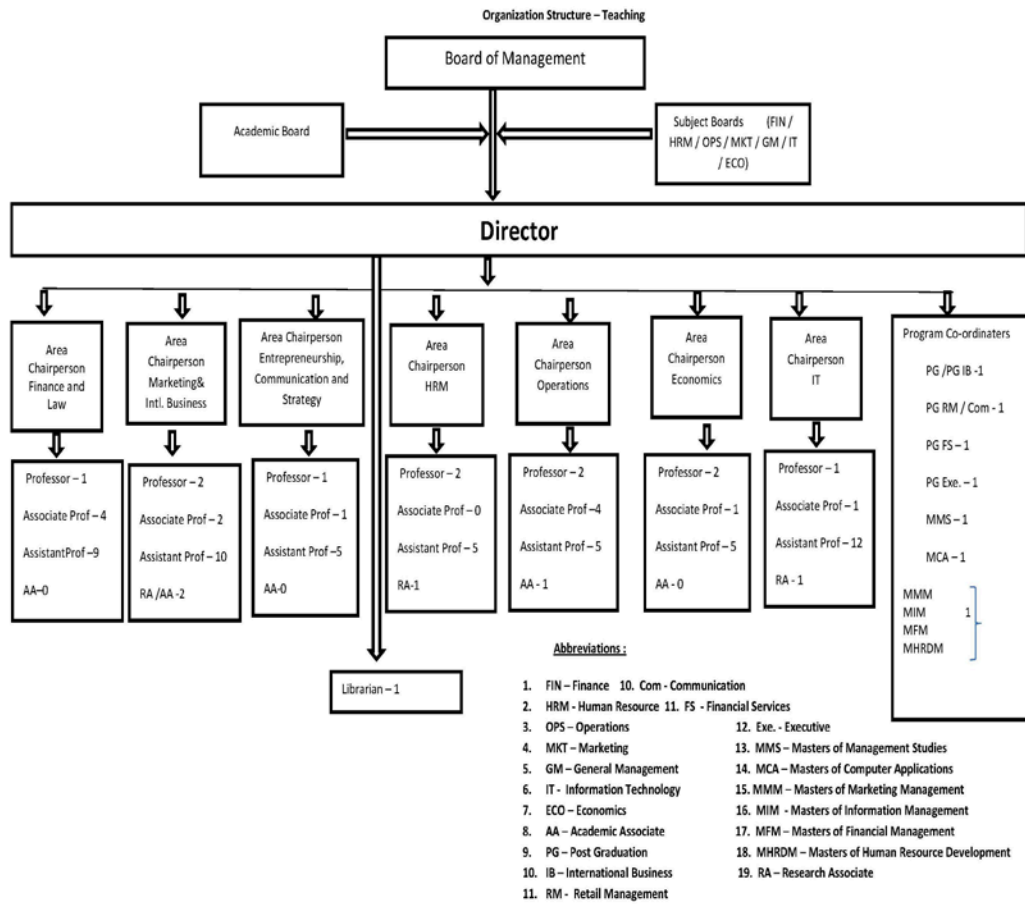
XLVII. Score of the individual candidates called for Group Discussion and Interview in each of the components including the test and in total, arranged in order of merit – These are displayed on website for one month after the announcement of results.

XLVIII. List of candidates who have been offered admission in each category
– List displayed in the website.

XLIX. Waiting list of the candidates in order of merit to be operative from the last date of joining of the first list candidates, category wise –
Yes

L. List of the candidates who joined within the date. Vacancy position in each category before operation of waiting list – Is displayed on the website during admission process.

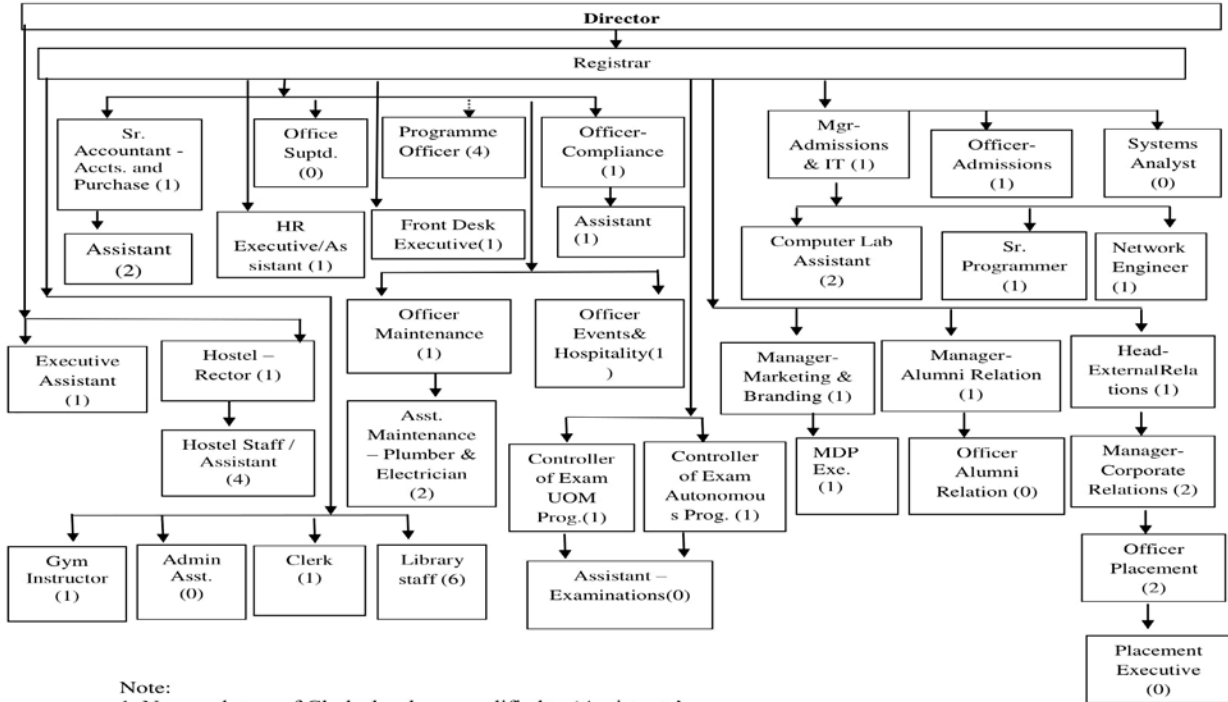
Note: Suppression and/or misrepresentation of information would attract appropriate penal action.



In Brief

1. Director - 1
2. Professor – 11
3. Associate Professor – 13
4. Assistant Professor – 51
5. Research / Academic Associate – 5
6. Adjunct Faculty – 5

[Revised Organization Structure – Non Teaching Staff]



Note:

1. Nomenclature of Clerks has been modified to 'Assistants'

2. Staffing of Peons/ Attendants

Office of the Director	1
Accounts department	
Examinations	1
Admin	
Placement	1
Library	2
Faculty Cabins/(cabins)	2
Classrooms	2
Total	9

3. Programme Officers will be reporting to Registrar and will work in coordination with Programme Coordinators.

4. Admission Officer and System Analyst will be reporting to Manager Admissions & IT. and will work in coordination with the Chairperson-Admission Committee.